GEN. PROPAGANDA **EXPLAINS HOW HE WON BOCHE OVER**

One Argonne Prisoner in Three Carried Fatal Pamphlets

BREAKFAST AS ADVERTISED

gestion.

It had the boundless satisfaction of seeing its suggestions followed. When the propaganda section would pelt the enemy areas with leadlets that broadly hinted at the wisdom of surrender and when, perhaps days, perhaps weeks later, these leadets were found upon countless prisoners in our cages, the propaganda section was entitled to a little glow of complacency.

One Out of Every Three

One Out of Every Three

Of the thousands of prisoners who
passed through the examining cage of a
single American corps during the first
forthight of the Meuse-Argonne canpaign, it was found, upon examination,
that one out of every three had our
propaganda in his pocket. And this
despite the fact that the German high
command had decreed it a treasonable
offense for any soldier so much as to
have the accursed stuff in his possession.
Which decree, by the way, also gave the
propaganda section a little glow of complacency.

The origins of the service were inter-

ropaganda section a little glow of complacency.

The origins of the service were interesting. At first Washington was a little reluctant, perhaps from an instinctive feeling that there must be something the natter with any weapon the Gorman government was so fond of using. When our own propaganda was finally sanctioned, it was with this stipulation—that it should contain nothing but the truth. The difference between our propaganda, with its scrupulously exact facts and figures—the figures, for instance, on the number of troops arriving each month in France—and the German propaganda which, in preparing for the Italian disaster at Capocatto, flooded the warm-blooded Italian troops with cunningly devised anonymous letters warning them that their wives at home were being unfaithful to them—well, it was a measure of the difference between the Imperial German Government and the Government of the United States of America.

"If Only They Knew"

"If Only They Knew"

Our propaganda section may be conceived of as having started something like this. A colonel, say—his name was probably Legion—exasperated by the Germans bilisstul ignorance of the forces massing against them and by the lies their government was feeding them every hour, sighed deeply. "If only they knew the truth," said Colonel Legion. "Then why not tell them?" some one suggested brightly. "Propaganda is nothing but a fancy war name for publicity and who knows the publicity game better than the Yanks? Why, the Germans make no bones about admitting that they learned the trick from us. Now the difference between a Roche and a Yank is just this—that a Boche is some one who disbelieves everything that is told him. That gives us a good start. The Boche believes all this rubbish his own government has been telling him; let's see how he swallows a few facts. Boy, bring me a German printing press and four airplanes."

planes."

And so they began. Trucks, continuously supplied with the latest arguments done into neat bundles, would scout along the front—often somewhat painfully within reach of the German guns—and also supplied with the latest news as to wind and eneny movements. Thus equipped, they could direct their balloous to the places where they would do the most good, reaching Alsatian troops or the Czecho-Slovak forces with appropriate arguments.

HENRY'S PAL TO HENRY

SHOWING THAT THIS SPARTACUS STUFF ISN'T ALL IT'S CRACKED UP TO BE

Germany, Dec. 30, 1918.

Begates Heindrick. Well Henry I am going to write you another letter because maybe I won't be in Germany Ferry long. I will either be all beat up or will be in jail for beating another gay up or will be homeward bound floury I don't know which.

Well Henry you remember old Spud Morton don't you. Well he is the guy who is going to get all beat up tete because he done me a dirty trick.

The skipper lined up the co. and was sking every man questions which he going to write you another letter be kause maybe I won't be in Germany verry long. I will either be all beat up or will be in jail for beating another guy up or will be homeward bound Henry I don't know which.

Well Henry you remember old Spud Morton don't you. Well he is the guy

Powerful Weapon Borne to Enemy by Airplane Had Share in Winning War

There was one powerful weapon which was used by the American Army with startling and visible success in the closing campuign of the war which was never so much as mentioned in this or any other newspaper. There was one section of the service which no letter was permitted to describe, and the very existence of which the war correspondents were under stern orders to ignore.

But now the ban is lifted. So it may be said that while the artillery was pounding the German troops with shells and the infantry was shooting and slashing at them from somewhat closer range, the unsung propaganda section was silently bombarding them with arguments, busily unsettling them by sugestion.

It had the boundless satisfaction of seeing its suggestions followed. When the propaganda section would pelt the enemy areas with leadies that broadly hinted at the wisdom of surrender and when, perhaps days, porhaps weeks later, these leadets were found upon counsides prisoners in our cages, the propaganda section was entitled to a little glow of complacency.

One Out of Every Three



Well Henry I was in the guard house for to days before I got a chance to tell the skipper what all had happened and then he give me a awful lecture and turned me lose.

Well Henry if you don't know who the Bolshevkis is and who Spartacus is I will tell you. The Bolshevkis is the ones that is trying to run Roosia and who is making a awful bull out of it and who is also now trying to make the world a hell of a place to live in over in Berlin. And Henry Spartacus was the guy you remember who we studied about in history class. He was the main squeeze with the Roman glediatos who used to go out and throw the bulls while their bost girls looked on etc. Well he has got some distink relatives in Germany and in Roosia who are erray enough etc. to believe they are as strong as he was. Well Henry I don't understand just who they are and etc. but I know they are the same ones that had the soldiers and workers council here at this place before we come and I seen some of them and from their looks I don't think they know what they want. The skipper told me a lot more about them which I can't



remember. Anyway Henry it just goes to show that they don't know just what they want etc. bekause they don't know any more than I do and you see how much I knowed about them in the first place. Anyway Henry I ain't no Bolsheviki or any Spartacus and I ain't going around trying to ruin a country and

SAM BROWNE BELT BARRED IN STATES

Trench Coat and Overseas Cap Not for Returned Officers

painfully within reach of the German gams—and also supplied with the latest news as to wind and enemy movements. Thus equipped, they could direct their bulloous to the places where they would do the most good, reaching Alsatian troops or the Czecho-Slovak forces with appropriate arguments.

By the Air Route

As soon as President Wilson would give an utterance intended for the world, (which includes the German Army), the propaganda section would translate it into German and elliver it by the air route to all the areas within reach. All the news of the German forth.

There were done into leadlets and delivered to the German front.

There were really two phases of the propaganda—the general arguments, designed to weaken the enemy's will to fight and addressed to all the troops as far back as the airplanes could go, and the specific arguments, intended to persuade a soldier in the front line to throw up his hands and come over.

The arguments of the first class may be illustrated by such an insidious little questionnaire as this—questionnaires for him to think over in his bunk at night:

Several questions for German soldiers:

1. Will you ever again be as strong as you were in July, 1918?

2. Will your opponents grow daily stone of the July such an insidious little questionnaire as this—questionnaires for him to think over in his bunk at night:

Several questions for German soldiers:

1. Will you ropponents grow daily stone of the July such your for one of the first class may be filtered to the German soldiers:

1. Will you ropponents grow daily stone of the first class may be filtered to persuade a soldier in the front line to throw up his hands and come over.

The arguments of the first class may be filtered the propagandary the propagandary that the propagand the general arguments, intended to persuade a soldier in the front line to throw up his hands and come over.

The arguments o

1. Will you ever again be as strong as you were in July, 1918?

2. Will your opinionts grow daily stronger or weaker?

3. Have your grevious losses suffered in 1918 brought you the victorious peace which your leaders promised you?

4. Have you still a final hope of victory?

5. Do you want to give up your life in a hopeless cause?

The effect of these arguments, aimed at the German soldier in his rest area, could never be measured. The effect of the arguments directly calculated to induce surrender could be measured by the number of Germans who, having obviously rend and pondered our suggestions, did actually surrender.

Of this class, two of the leaflets sent over worked tremendous havoc in the enemy morale. One was a simple translation of the General Order on the treatment of prisoners, with such telling paragraphs as this in it:

"The law of nature and of nations will be sacredly heeded in the treatment of prisoners of war. They will be accorded every consideration dictated by the principles of humanity. The

HEAD OF TUSKEGEE SEES COLORED UNITS

Many of 250,000 Negroes in A.E.F.

During the past two weeks many of the 250,000 colored soldiers in the A.E.F. have been visited by Dr. Robert R. Moton, successor to the late Booker T. Wushington as principal of Tuskegee Institute, who has come to France at the instance of President Wilson and Secretary Baker as an advisor on African matters to the American Peace Mission. Dr. Moton, in the course of a 1,000 mile automobile trip from Laon down through Lorraine and Alsace, met and talked with the men of the 92nd Division, and the 369th, 370th, 371st and 372nd Infanty Regiments, which have been brigaded with French troops for a long period.

At Brest, where he landed, he spoke before an assembly of colored officers. It is the spoke before an assembly of colored officers. Nazaire, Bordeaux and Glèvres. Everywhere he has been, he says, he has found the colored soldiers in good health and spirits.

Must Be Manly, Yet Modest
In his talks to the men, Dr. Moton,

the fite comes out. So long.

S. T. B.

Germany, Jan. 1, 1919.

Dear Henry: Well Henry I guess.

Spud won't make any more monkeys out of me. I guess I taught him some things about Boisheviks all rite. When he got of the truck I asked him what he meant by playing a trick on me like that beknuse when it come his turn he answered all the questions and said nothing whatever.

Well Henry his face got kind of read and he said he was only fooling and so I said maybe I am only fooling to and I whanged him one along side the Jaw which made him stagger.

Well of course Henry he had to defend himself and so he cut one lose on my noze which didn't hurt much. Then I make out like I was going to hit him in the stummick and instead of hitting him in the practice with the gloves that Spud has had and he had a little the advantage of me all rite. Onse I let my guard down so far and he hit me on the chin and about that time I slipped in the mud and fell down. And just as I was getting up I fell down again.

Well Henry if finally got up and covered up and started to work on him. I would of sure made him a mighty fine candidate for the hospital if a accident the colored soldiers in good health and spirits.

Must Be Manly, Yet Modest
In his talks to the men, Dr. Moton, after complimenting them on their record and their willingness to work, has assured them that white and colored Americans allke will cordally welcome them upon their return home. Above all, he has stressed the importance of the colored soldier's going back to the United States in a manly, yet modest, unassuming manner.

"In war," said Dr. Moton, at one point, "you have met the test and won, but a far greater test and a much more doubtful victory awaits you now than you faced during the past year and a half. It is a greater test and much more severe and important battle than ever you fought before.

"It is a battle not against Germans, but against black Americans. This bat-

When Private Brown got back from France



and buy a new hat.

"Oh, Boyi" said he. "You've no Idea how fed-up a fellow gets of a list that's been tramped out of a bit of Bethlehem steel, with no more individuality than a spoke in a wagon wheel."

And he walked out of the store with a bithe new Mallory tilted ever so slightly to one side—just to show how he felt toward the world.

he felt toward the world.

Perhaps that inn't quite your idea
of a home-coming celebration—but
then Private Brown is one of these
chaps who are always dragging their
hats into everything. He doet his hat
on the slightest provocation—and the
longest ochse. He was forever throwing his hat into the ring, as he put it.
He set a great store by his hat—

Perhaps that's why he always wors When you get back, you'll find plenty
of good Mallory Hats ready for you
—at the best shops, as always.

Mallory

THE LOCOMOBILE COMPANY OF AMERICA.

P.S. The Top says it wasn't no can-non I run into that knocked me out. But he is kidding I guess because there wasn't another thing there to run into.

INVESTMENTS

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Two heights in a smart roll frontstyle

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ss. "The best time to begin to show self-"The best time to begin to snow sein control is right here in France. Leave such a reputation here as will construit our Allies, who have watched as with interest, to say forever that the American negro will always be welcome not only because of his courage but because of his character."

ALLOTMENTS STILL STAND

The signing of the armistice and the ventual signing of peace will not affect lilotments. These will continue until the individuals concerned make out and orward a notification of discontinuant of it has been received at Washing. forward a notification of discontinuance and it has been received at Washington, according to Bulletin 100, G.H.Q. Deductions on payrolls will be made as usual for all officers, soldiers, army field clerks, members of the Army Nurse Corps and permanent civilian employees until acknowledgment of the discontinuance is received.

There was a young man from Marseille
Who went out for an airing one deille
But a wicked M.P.
Said, "Hey, Jack, come with me!
And he'd nothing to do but obcilles.

"OVER HERE"

To the

Here's to You!

Wish we could see you today,
And shake your hand and say
"Merry Christmas — Happy
New Year' in the good old,
old fashloned way.

"GOOD LUCK"

CLOTHING CO.

CHARLES DILLINGHAM

Greetings to the Boys "OVER THERE"

From the New York; HIPPODROME

American Expeditionary Forces and especially to
Our Boys
from
Minnesota and South Dakota

cilmenson-

Aberácen. South Dakota

FARMS ditry street, corn grain, fruit, positor, Stock, corn grain, fruit, positor, street, call parallel grained to the state of Baryardas throothout 17 states. San Bilds, Baryardas throothout 17 states, some property of the states, call of the states, sand Tril, Bilds, Union Bunk Bilds, Marquerte Bilds, Chicago Sun Bidg.
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Offers its services to the Members of the A. E. F. in France



A message from home

To the brave men and women who have served America in war

WE want to be one of the first to tell you how proud the country is of you; how we've rejoiced and sorrowed with you; prayed for you, worked for you, cheered you. The courageous men and women of our Allies have also had our devotion and admiration, as they have had yours.

> Now that the great work is done and success is gained, you will like some word of cheer from home; here's our sincere, heartfelt message of gratitude and good will to you.

Hart Schaffner & Marx

Good Clothes Makers

New York

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